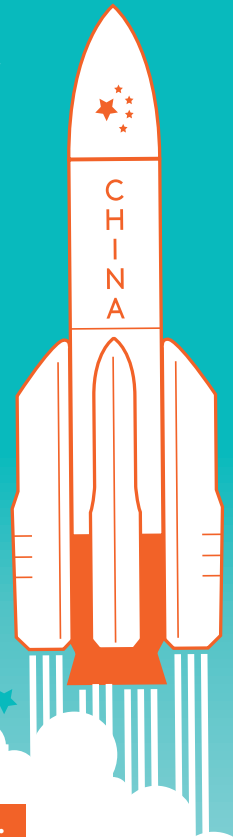




LAUNCH YOUR CAREER WITH MELTWATER'S INTERNATIONAL MANAGEMENT TRAINEE PROGRAM: GREATER CHINA



COMPANY BACKGROUND

Meltwater is a global leader in media intelligence software with offices in Beijing, Shanghai and Hong Kong in Greater China. We're the fastest growing company in our space with 1400 employees spread out across the globe. Proudly saying, all Meltwater managers and senior executives have been developed through this management program.

INTERNATIONAL MANAGEMENT PROGRAM

To cater expansion in Greater China, we are now offering an accelerated career program to equip candidates in the Technology industry.

SAAS SALES CONSULTANT

Learning business value of online-media & Meltwater sales methodology, Full tech sales cycle, Engaging with C-Level Executives



BUSINESS DEVELOPMENT MANAGER/ACCOUNT MANAGER

People Management, Business Development & Sales Training



MANAGING DIRECTOR

Fully responsible for business strategy, team formation, office operation and expansion on the international program

Candidates will be placed either in a client-facing or new business acquisition stream. Both share the same career development opportunities and pace.

WHAT WE OFFER?

- Fun, Ambitious and Dynamic Working Environment
- Benefit Scheme on Housing, Medical and Gym Allowance
- Proven Track Record of Developing Top Talent
- Overseas Training and Management Summit
- Competitive Salary Compensation

REQUIREMENTS:

- University Degree of any disciplines with strong academic results
- Fluent in written and spoken English and Mandarin or Cantonese
- International experience in US/ Canada/UK/Singapore/Australia for work or study
- A passion for sales, business development and entrepreneurship
- Exceptional communication and interpersonal skills
- A positive, driven, self-starter with leadership qualities
- A proven ability to exceed expectations or targets in school or extra-curricular activities
- Candidate with interns experience in startup, digital, marketing agency would be highly preferred

Please send applications to china.recruitment@meltwater.com

