

## **Restructuring and Insolvency Graduate and Associate Opportunities**

### **About Borrelli Walsh**

Borrelli Walsh is a leading corporate advisory firm that specialises in restructuring and insolvency in the Asia Pacific region, the Caribbean and internationally.

Borrelli Walsh has played a key role in many of Asia's largest and most complex financial and operational restructurings and corporate collapses. Assignments span numerous industries such as property, shipping, mining, oil and gas and retail.

Clients include local and international banks, private equity firms and hedge funds, private investors, lawyers, listed companies and large family conglomerates.

Borrelli Walsh provides advice on the strategic options available to companies and their funders and manages the turnaround or wind down of businesses.

We are seeking ambitious individuals with 0-3 years' experience to join our team in Hong Kong.

### **Working at Borrelli Walsh**

You'll find yourself in high pressured situations from the start. You will need to:

- quickly understand and analyse companies' operational and financial performance
- develop complex cashflow forecasts to assess working capital requirements, determine longer-term business viability and establish valuation of companies
- manage the daily cashflows and operations of companies
- liaise and negotiate with senior management of companies, clients, creditors as well as external advisors such as consultants, auditors and lawyers
- establish credible restructuring solutions to companies and lenders, which may involve merger & acquisitions or debt/equity capital market solutions
- document, review and drive the implementation of refinancing/restructuring plans
- analyse books and records, conduct inventories of assets and deal with claims of creditors and investigate fund flows

You will be involved in a wide range of interesting and challenging deals, often spanning multiple jurisdictions and time zones, with frequent travel in the region.

This is a unique opportunity to gain experience in finance, strategy, business planning and gain exposure to working with management of companies, lenders, investors and other advisors in distressed and urgent situations.

### **Key Requirements:**

- Bachelor degree or higher in finance, accounting or business administration
- CPA or CFA qualification (completed or in progress is an advantage)
- Good business sense and commercial acumen
- Strong financial and business analytical skills
- Excellent communication skills (written and spoken) in English, Cantonese and Mandarin

Applicants should send a resume (with contact telephone number, expected salary and availability) to [career-hk@borrelliwalsh.com](mailto:career-hk@borrelliwalsh.com)

**Personal data collected will be used for recruitment purposes only  
Only short-listed candidates will be contacted.**

Visit our website at [www.borrelliwalsh.com](http://www.borrelliwalsh.com)