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## Account Executive [Corporate Sales]

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### **Job Responsibilities:**

- Responsible for account management and serve clients with a professional manner in order to achieve assigned sales targets
- Identify new business opportunities and develop existing customer; familiar with Macau market is preferable
- Contribute to the machine development by identifying short-term and long-range issues that must be addressed; recommending options and courses of action

### **Job Requirements:**

- Higher Diploma or above in Business related field
- Minimum 1 year business to business working experiences, fresh graduates will also be considered
- Good command of spoken and written English and Chinese with excellent communication skills
- Strong self-motivation and commitment to achieve sales target
- Familiar with MS office and SAP is preferable