



## **Wantedly Hong Kong: Client Success - Be part of an exciting journey in the hiring scene!**

Our client-base is rapidly expanding and we are looking for Client Success Lead to work closely with our clients to ensure they are satisfied with Wantedly's services, and to equip the clients with the necessary resources for their hiring needs.

### **Your responsibilities will include:**

- Onboarding new clients, equipping them with the right knowledge on Wantedly's services
- Attending to general inquiries regarding Wantedly's platform and services
- Overseeing clients' journey from end-to-end
- Engaging the clients through various means such as email marketing, etc.
- Other ad hoc tasks as assigned

### **What you will gain from this experience:**

- A chance to build a scalable system as we grow to become world-class recruiting platform
- Immense networking experience as you'll be liaising with a lot of clients
- A chance to be part of a global expansion project, experiencing multi-cultural team dynamic
- People Management opportunity.
- To build on boarding playbook for HK.

### **You'd be an awesome addition to our team if you have:**

- Proactive and energetic attitude. We love fast-paced environment!
- Strong command of English and Chinese language (both written and spoken)
- Strong critical thinking skills
- Familiarity with MS Office
- Familiarity with CRM practices would be awesome
- We love talking to people, and genuinely caring about the clients' success in their recruiting journey. We hope you're ready to do the same!

Like what you're seeing and up for an exciting challenge here at Wantedly?

For more information please visit <https://www.wantedly.com/projects/160655>