



## COMPANY OVERVIEW

Komstadt Systems is a regional leader in providing IT and A/V systems integration solutions, Professional Services and Maintenance Support to multinational clients throughout the Asia Pacific. KS provides results, expertise and support excellence, covering a broad range of IT data, audio-visual, security and voice technology scopes throughout all phases of the technology investment lifecycle.

Komstadt Systems is also dedicated to help clients and partners refine how people and technologies evolve together in business to work for each other by leveraging the specialization of its strategic business unit company and furthering and developing their synergies & solution innovations to serve our customers and partners.



## TECHNOLOGY USED



## STRATEGIC BUSINESS UNIT



Komsearch Talent is a professional recruitment consultancy in Hong Kong that has exclusive network and support from Komstadt Systems. We aim to maintain a close business partnership with clients for talent acquisition in IT, Sales & Marketing, Human Resources & Administration and Finance & Accounting roles.

## OUR SERVICES - SMART CONFERENCE ROOM

**Centralized  
Control  
Systems**

**Video  
Conferencing  
Solution**

**Multimedia  
Solutions**

**Room  
Booking  
Systems**



### **Centralized Control System**

A Centralized Control System eliminates the need of numerous remote controls for the various equipment and enabling endless possibilities for conferencing to enhance the best user experience.

### **Video Conferencing Solution**

Video Conferencing is the number 1 cost reduction solution for travelling cost within companies especially for executives. The solution can include Content Sharing and Conference Bridging which can support and host multi-site video conference calls.

### **Multimedia Solutions**

Our solutions do not only include the latest A/V & Multimedia solutions, but also to implement them into a tailored made environment in order to maximize the user experiences. We understand the importance of video and sounds quality especially when business executives are trying to make communications with other parties.

### **Room Booking System**

All Conference Rooms and Meeting Rooms should be managed to enhance the efficiency and effectiveness of these shared facilities within any organization. The room booking system can provide management with the capability of summarizing and consolidating data for user preference analysis.

## OUR SERVICES - INTELLIGENT WORKPLACE

Hot Desking  
Solution

Occupancy  
Management

Reservation  
System



### Occupancy Management

Companies can monitor usage of their desks and conference rooms in real-time. Facility managers can also study the occupancy of the desks, conference rooms, floors and the building as a whole to make better real estate planning decisions, thus saving money and reducing the carbon footprint.

### Hot Desking Solution

The hot desking solution aims to manage the rooms, desks and even the whole floor of office more effectively. It can help people in understanding space usage, maintaining the right temperature in office and understanding and optimizing conference room or small meeting room usage.

### Reservation System

The local display will show the entire floor snapshot, such as information of count, presence, temperature and humidity, employees can save time finding desks or empty rooms. They can see where empty space is available, booking conference rooms and desks becomes easy and enhances a better efficiency.



WORKSTATION  
OCCUPANCY STATUS

91/230



AVERAGE FLOOR  
TEMPERATURE

22.2°C



MEETING ROOM  
OCCUPANCY STATUS

0/10

## OUR SERVICES - SMART OFFICE

### Smart Space Design



### Structured Cabling



### Server Room Design



### Smart Space Design

“Smart Space” concept is a concept of being free to work anywhere allows users to perform their work where they feel most effective. The office space should be catered with a series of shared facilities to compliment this concept. This is also the Hot Desk and Reservations Systems can also be applicable.

### Server Room Design

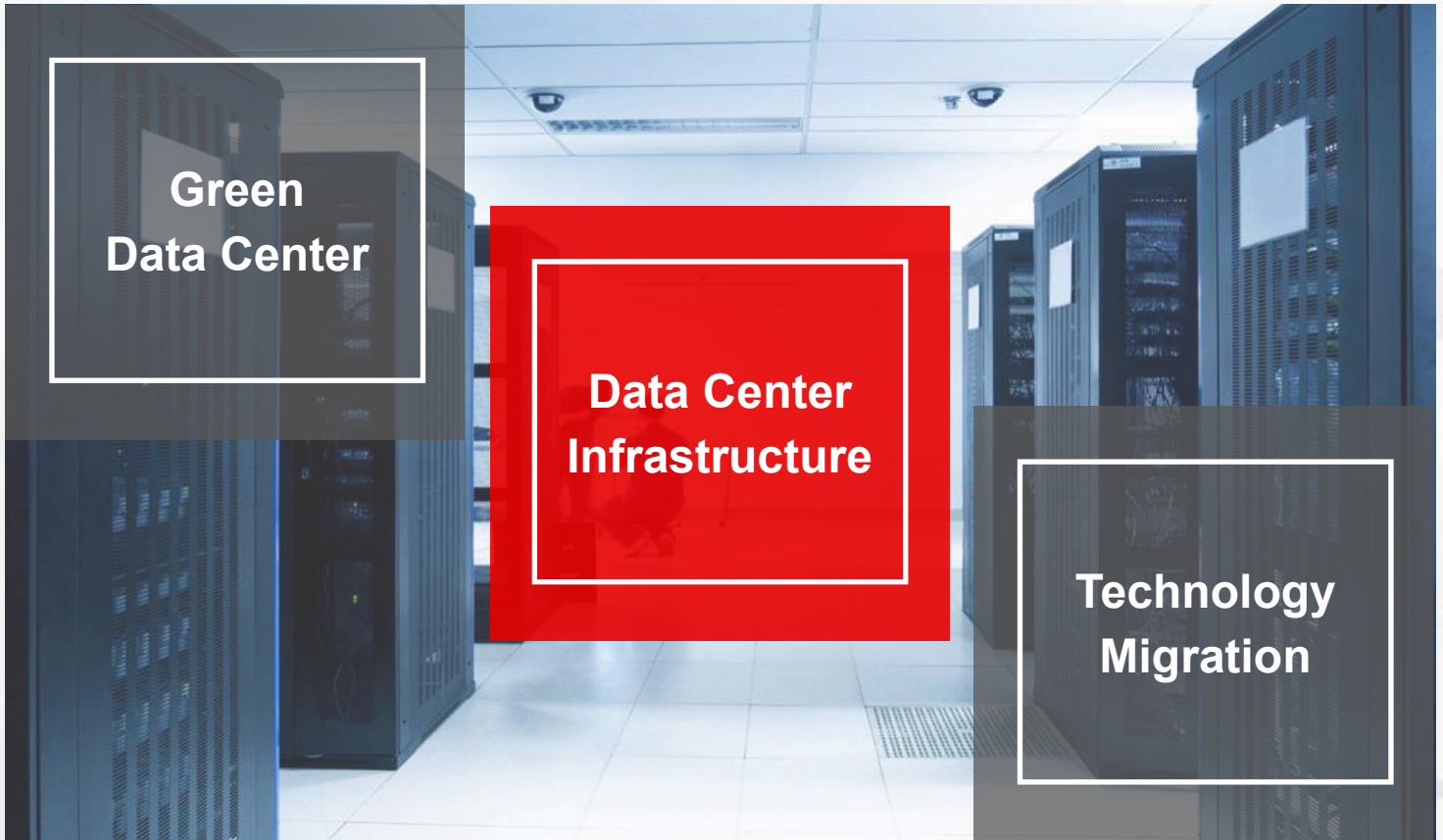
Technologies can be implemented to enhance both efficiencies and management of an office. In addition, data collection and consolidation will also be a useful tool for management to analyze and take corrective measures to align company objectives.

### Structured Cabling

Structured Cabling provides the network connectivity required between all the technology equipment. Cabling is also required extensively inside server rooms and data centers when complex and large volume cabling are required between the equipment themselves.



## OUR SERVICES - INTELLIGENT BANKING & FSI



### **Green Data Center**

Komstadt is a member of the USGBC (US Green Building Council) and a supporter of Green Technology. Implementing system resulting in energy savings will be beneficial for both the businesses and the environment. The energy required to serve data center accounts for a significant percentage of the utility expenses and companies are always evaluating different ways of reducing this type of overhead.

### **Data Center Infrastructure**

Data Center provides the facilities necessary to safely and securely house core servers & networks of all major banking and financial institutions. Threats can be minimized and prevented through robust data center design, facilities monitoring and implementation of environmental systems to form counter measures against these threat to achieve a smooth and robust operation which every bank is looking for.

### **Technology Migration**

Komstadt can provide the expertise required by global banks and financial institutions to plan, coordinate and manage any migration or relocation of IT infrastructure in a professional manner.



## OUR QUALIFICATIONS

Komstadt Systems is an authorized solution provider and business partner of the leading global solution vendors within our technology scopes, ensuring strong tier 3 & 4 manufacturer and global program support.

We offer the benefits of close relationships with telco's, project management, construction and other cross industry companies during projects' various coordination and delivery phases, enabling us to better design, plan, deliver and support — to the highest system and service quality levels in the market.



Corporate Member of the U.S.  
Green Building Council



Corporate Member of the Building  
Industry Consulting Service  
International



Authorized Agent of Verizon



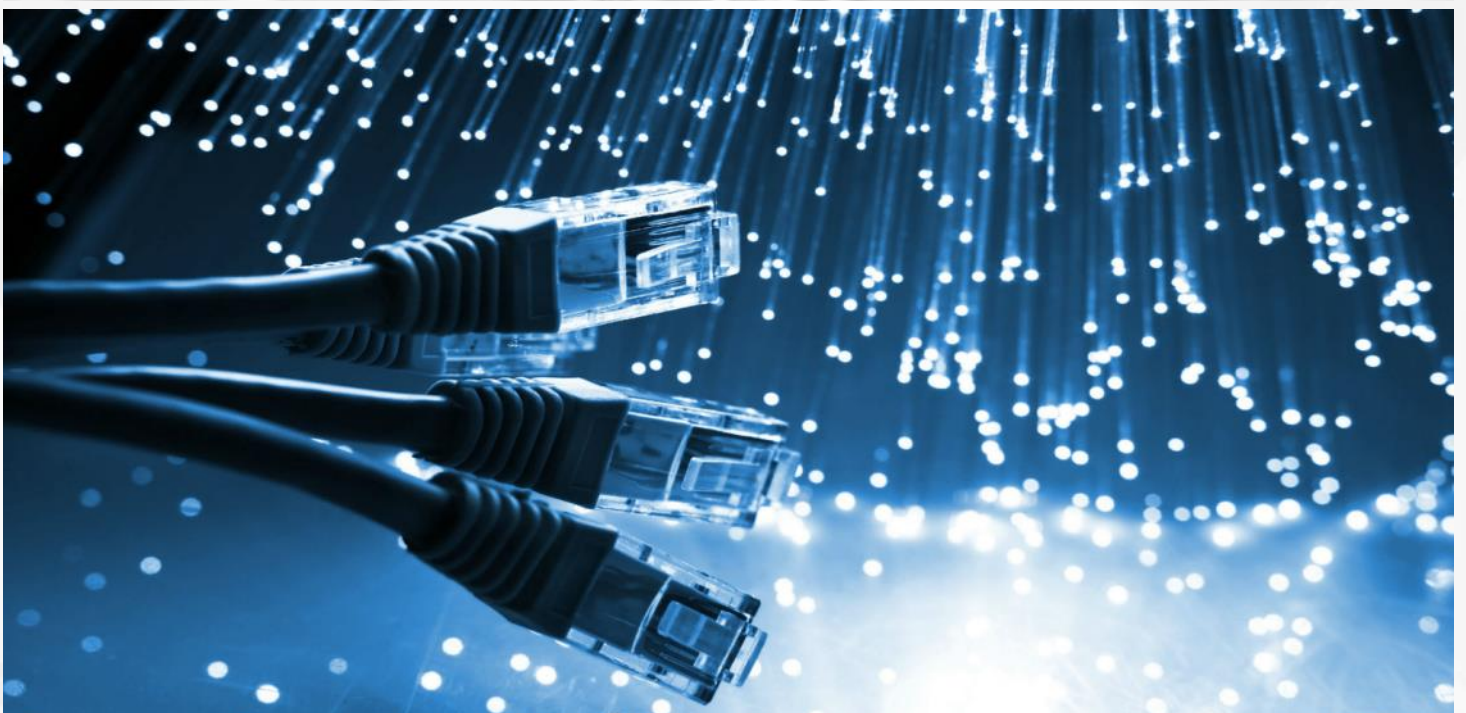
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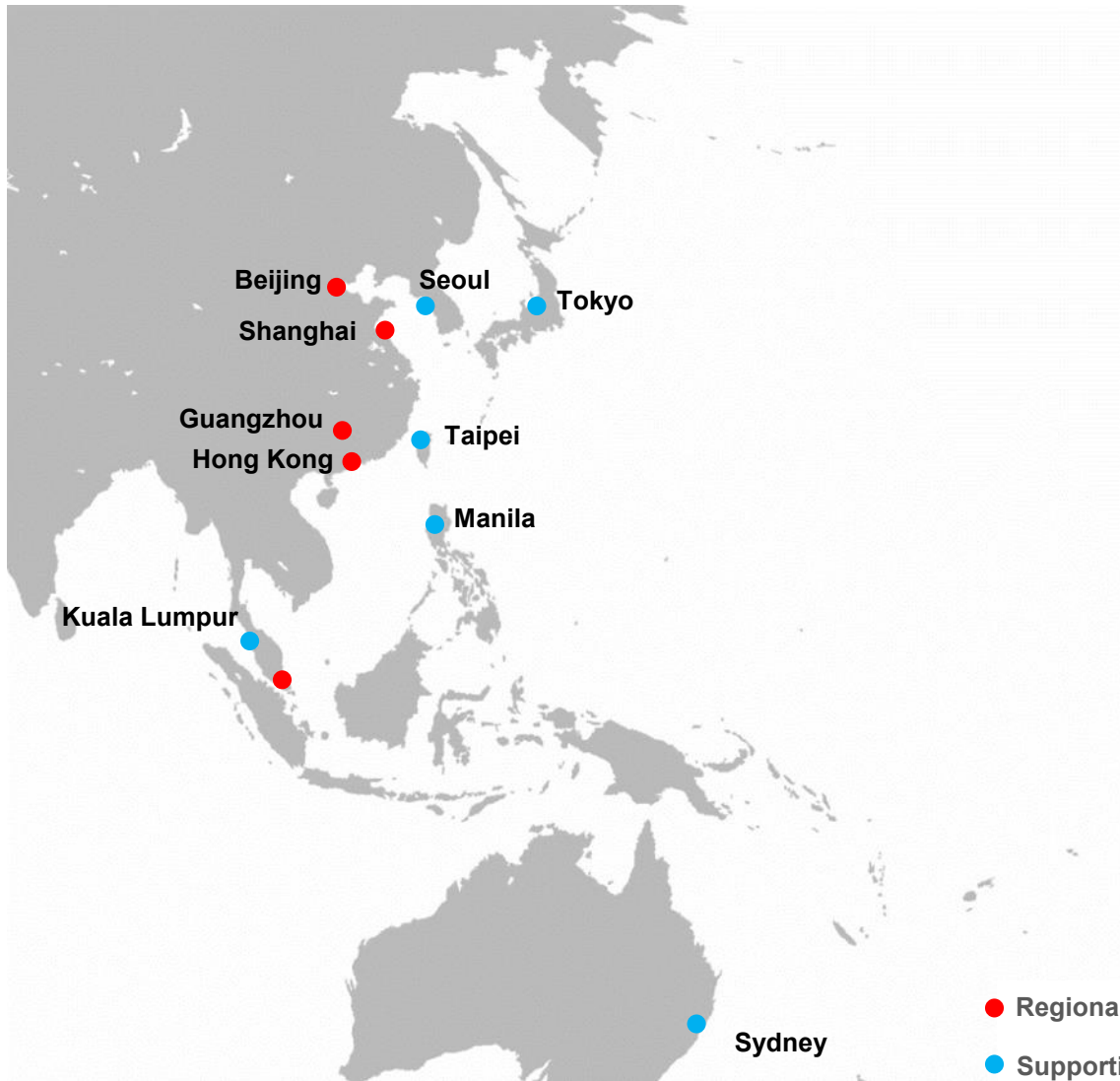


Selected Partner of  
Schneider Electric IT (HK) LTD



Certified Partner of Microsoft





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