

Recruitment Associate Consultant

If you are passionate about people and sales, this job is for you!

Your new company

At Hays, we are the market leading recruiting experts. We strongly believe our people are key to our success. The work environment at Hays is best described as fast-paced, fun and commercial where we put our people at the heart of everything we do. With unprecedented growth, we are now seeking sales professionals who are looking to step up in their career to join our team.

Your new role

As the go-to-person for clients and candidates, you will manage end to end recruitment solutions on behalf of your client base. You will apply your knowledge and training to grow and develop recruitment and sales in a highly competitive market. Your strong commercial acumen will see you negotiating at the highest level, developing new business, conducting business meetings with senior managers and networking with industry professionals.

What you'll need to succeed

We are looking for professionals who are:

- Ambitious with passion, credibility and drive
- Has successful track record of past sales experience
- Competitive and eager to success
- Well-developed relationship-building skills

What you'll get in return

As the market leader of people business, your development is at our priority. The training at Hays is intensive and supportive, it is geared towards making you a high performer by teaching you best practice in everything you do. We are committed to developing you to help you reach your ambitions, quickly. Your performance and results will be granted a competitive remuneration package, uncapped earning potential, and fast track career opportunities both locally and globally.

What you need to do now

Get in touch at Katie.Gan@hays.com.hk or **+852 2101 0011** should you have any inquiries.

To apply, please forward your updated CV to hongkongcareers@hays.com.hk.

RECRUITMENT RESEARCHER

**ARE YOU EXCITED BY TRANSFORMING LIVES AND BUSINESS?
ARE YOU LOOKING TO CREATE AN IMPACT IN THE WORLD OF
WORK?**

**IF YOUR ANSWER IS YES, THEN HAYS IS THE RIGHT PLACE FOR
YOU**

Your new company

As the world's leading recruiting company, Hays has a global presence across 33 countries specialising in 20 different industries. You will be working with a team of qualified, professional and skilled recruiting experts, and what's more exciting is you will be recognised as one. With thorough understanding of our clients and candidates, we help achieve long-lasting impact in the world of work as we believe the right job transforms a person's life and the right person can transform a business.

Your new role

With rapid expansion of the Hays Hong Kong office, we are seeking ambitious individuals who are passionate about Sales and People to join us. You will be working closely with managers and consultants to develop candidate attraction plans, sourcing quality candidates to ensure a consistent pipeline of candidates, assess and validate candidate skills through interviews and maintaining relationships with candidates throughout the recruitment process. You will be seen as an industry expert by providing career and market advice to candidates.

What you'll need to succeed

Regardless of your experience and background, to be successful in Hays, strong passion on developing your career in a sales environment is required. You will be determined to achieving your ambition within a high-performing team, thrive under pressure and respond well to targets. Your excellent communication & interpersonal skills is essential to represent our industry leading recruitment services. Prior sales experience (internship or full-time) in professional services industry is preferred.

What you'll get in return

By working with and learning from the best performing consultants in the industry, we aim to bring out the best potential in you. In Hays, we promote a meritocracy culture where we reward our people based on performance. We provide fast-track career development opportunities alongside world class training and development programmes to keep you well-equipped with the necessary skills and know-how required for a professional recruiting expert.

What you need to do now

To apply, please forward your resume to hongkongcareers@hays.com.hk. Alternatively, you may contact Katie Gan at Katie.Gan@hays.com.hk or [+852 2101 0011](tel:+85221010011).

RECRUITING INTERN

Graduated and looking for experience?
Interested in learning about Recruitment?
Are you commercial minded and proactive?

Your new company

Asia is now the place to be to gain international exposure and learn from one of the most successful recruitment companies in the world. Hong Kong is currently growing at an exceptional rate and we are now looking for ambitious and talented university students to join our Internship Programme.

Your new role

Throughout your internship at Hays you will learn about what a true recruiting expert does, and build a foundation for a career in recruitment with one of the largest brands in the recruitment industry. You will work closely with one of our expert consultants, supporting them in real practical work and adding value to our business.

Your role as an intern will begin with an exciting opportunity to learn about sourcing candidates from our many sourcing channels, qualify candidates based on face to face interviews and phone screening. You will learn the core traits to be a recruiter from one of our successful consultants in the business.

What you'll need to succeed

In addition to your strong academic records, you will demonstrate proactiveness and strong leadership skills in your extracurricular activities. You will have a strong entrepreneurial drive to be innovative, ambitious and a strong passion for recruitment within a sales environment.

What you'll get in return

The Hays Internship Programme is an interactive and self based learning programme with on-the-job guidance and coaching from our strongest consultants in the business. You will gain first hand experienced of the recruitment cycle understanding each process, contributing to real-life cases paving your future within the recruitment industry.

What you need to do now

If you are interested in this exciting opportunity, please send your CV to Katie.Gan@hays.com.hk.

Keep in touch!

You can keep up to date with the latest recruitment trends with Hays in our [Join Hays Asia Careers Forum](#) LinkedIn group.