

## Key Account Executive

- **Job Responsibilities:**

- Work closely with key accounts, supply chains and internal parties for sales order processing, inquiries and coordination
- Provide administrative support to key account team
- Plan and execute trade promotion and sales activities
- Work with Marketing team for promotion activities and merchandizing / sales representatives for promotion update

- **Job Requirements:**

- Degree holder of any discipline
- Preferred with 1 year of key account management / marketing / merchandising team in retailer/ related work experience (fresh graduate will also be considered)
- Self-motivated and a good team player
- Good interpersonal skills & communication skills
- Good command of written English and Chinese
- Candidates with more experience will be considered as Key Account Executive

## Marketing Executive

- **Job Responsibilities:**

- Assist to develop and implement marketing programs to achieve sales target
- Provide marketing ideas, insights and analysis of designated brands
- Maintain efficient communication and rapport with clients, agencies and internal colleagues to execute marketing and sales activities
- Responsible for inventory control, marketing and operation support

- **Job Requirements:**

- Degree holder in Marketing, Business Management or related disciplines
- 1 - 2 years relevant experience, preferably in Consumer Health industry (fresh graduates are also welcome)
- Good command of both written and spoken English & Chinese
- Proactive, strong analytical and communication skills

## Management Trainee

### **Management Trainee Program**

Our Management Trainee Program provides an 18-month training program. The program aims to develop the required management capabilities and functional competences through on the job learning and coaching, formal training, cross-functional exposure and project assignments.

#### **Successful Candidate will possess:**

- A university degree with excellent academic achievements
- Strong entrepreneurial spirits, passionate and committed to develop your career with DKSH
- Leadership potential with excellent interpersonal skills and strong sense of responsibility
- Fluency in written and spoken English and Chinese, including Mandarin
- Proficiency in using MS Word, Excel and Power Point

## Sales Representative

- **Job Responsibilities:**

- Achieve the sales target of assigned brands and channels
- Work closely with internal and external parties for sales order placement, inquiries and coordination
- Work closely with Marketing team and execute the marketing plan
- Collect market intelligence and feedback to management
- Prepare various daily sales reports

- **Job Requirements**

- Form 5 or above
- Strong communication and interpersonal skills
- Proficiency in both written and spoken English & Cantonese
- Good PC skills
- Highly self-driven and able to work under pressure and independently