Key Account Executive

- **Job Responsibilities:**
  - Work closely with key accounts, supply chains and internal parties for sales order processing, inquiries and coordination
  - Provide administrative support to key account team
  - Plan and execute trade promotion and sales activities
  - Work with Marketing team for promotion activities and merchandizing / sales representatives for promotion update

- **Job Requirements:**
  - Degree holder of any discipline
  - Preferred with 1 year of key account management / marketing / merchandising team in retailer/ related work experience (fresh graduate will also be considered)
  - Self-motivated and a good team player
  - Good interpersonal skills & communication skills
  - Good command of written English and Chinese
  - Candidates with more experience will be considered as Key Account Executive
**Marketing Executive**

- **Job Responsibilities:**
  - Assist to develop and implement marketing programs to achieve sales target
  - Provide marketing ideas, insights and analysis of designated brands
  - Maintain efficient communication and rapport with clients, agencies and internal colleagues to execute marketing and sales activities
  - Responsible for inventory control, marketing and operation support

- **Job Requirements:**
  - Degree holder in Marketing, Business Management or related disciplines
  - 1 - 2 years relevant experience, preferably in Consumer Health industry (fresh graduates are also welcome)
  - Good command of both written and spoken English & Chinese
  - Proactive, strong analytical and communication skills
Management Trainee

Management Trainee Program

Our Management Trainee Program provides an 18-month training program. The program aims to develop the required management capabilities and functional competences through on the job learning and coaching, formal training, cross-functional exposure and project assignments.

Successful Candidate will possess:

- A university degree with excellent academic achievements
- Strong entrepreneurial spirits, passionate and committed to develop your career with DKSH
- Leadership potential with excellent interpersonal skills and strong sense of responsibility
- Fluency in written and spoken English and Chinese, including Mandarin
- Proficiency in using MS Word, Excel and Power Point
Sales Representative

- **Job Responsibilities:**
  - Achieve the sales target of assigned brands and channels
  - Work closely with internal and external parties for sales order placement, inquiries and coordination
  - Work closely with Marketing team and execute the marketing plan
  - Collect market intelligence and feedback to management
  - Prepare various daily sales reports

- **Job Requirements**
  - Form 5 or above
  - Strong communication and interpersonal skills
  - Proficiency in both written and spoken English & Cantonese
  - Good PC skills
  - Highly self-driven and able to work under pressure and independently