

## Job Advertisement – Retail Management Trainee 2018

Coach is a leading design house of modern luxury accessories and lifestyle collections, with a long-standing reputation built on quality craftsmanship. Defined by a free-spirited, all-American attitude, the brand approaches design with a modern vision, reimagining luxury for today with an authenticity and innovation that is uniquely Coach. All over the world, the Coach name is synonymous with effortless New York style. A member of the Tapestry family, we are part of a global house of brands that has unwavering optimism and is committed to being innovative and wholly inclusive.

Retail Management Trainee will go through an 18-months program and will be assigned to handle various positions in store. They will be deployed as Assistant Store Manager upon successful completion of the program. Successful candidates will start from junior stage as well as people management and go further in the senior stage.

### **Responsibilities**

- Daily operations in the frontline including sales merchandising, cashier and stock management,
- Achieve sales target through delivering excellence in all areas of customer service and providing a broad base of knowledge of all products
- Perform a variety of operational activities assigned by Store Management
- Work on assigned projects
- Build effective relationship within the frontline team as well as across various corporate functions
- Focus on CRM as to maintain long-term relationship with potential customers

### **Requirements**

- Degree holder in any related fields
- Strong passion in retail industry and customer services
- Positive working attitude, flexible with good analytical and communication skills
- Native in Cantonese, fluent in English and Mandarin
- **Application Deadline: March 18, 2018**

### **Submission Method:**

To let us know about your impression and idea towards Coach, please write a short English Essay (around 200 words) on “Why do you choose retail industry and Coach to start your career?” and send together with your resume and expected salary to [hkretailmt@coach.com](mailto:hkretailmt@coach.com) . The selection process will be carried out from March to May 2018.

Coach is an equal opportunity and affirmative action employer and we pride ourselves on hiring and developing the best people. All employment decisions (including recruitment, hiring, promotion, compensation, transfer, training, discipline and termination) are based on the applicant’s or employee’s qualifications as they relate to the requirements of the position under consideration. These decisions are made without regard to age, sex, sexual orientation, gender identity, genetic characteristics, race, color, creed, religion, ethnicity, national origin, alienage, citizenship, disability, marital status, military status, pregnancy, or any other legally-recognized protected basis prohibited by applicable law. Visit Coach at [www.coach.com](http://www.coach.com).